

COMPANY PROFILE



PT Flores Alam
Fortuna

***“Empowering Fisheries,
Building Futures”***



Part of FMI Group

2026



About Us

PT Flores Alam Fortuna (FAF) is an integrated fishery company with an operational network across three strategic locations: Lembata (Flores) and Bitung (North Sulawesi), both equipped with processing plants and cold storage facilities, as well as Muara Baru, North Jakarta, which houses a cold storage facility.

We connect marine products from local fishermen to domestic and regional markets through an integrated supply chain, high quality standards, and a strong commitment to sustainability.

As a subsidiary of PT Fortuna Mekar Indonesia (FMI Group), FAF is supported by a robust logistics, financial, and technology ecosystem to deliver responsible, high-quality seafood products.



Prinsip Kami



Integrity



Coninuity



Empowerment



Innovation



VISION

To become a trusted fisheries partner from Flores for Indonesia and ASEAN—delivering quality, sustainability, and shared prosperity in harmony.

MISSION

To become a trusted fisheries partner from Eastern Indonesia for Indonesia and ASEAN — bringing quality, sustainability, and shared prosperity together in harmony. #1

Empowering fishing communities through fair pricing, training, and stable market access. #2

Providing high-quality seafood products supported by strong quality control and a reliable cold chain. #3

Driving inclusive growth in domestic and regional markets. #4

Trust, for us, is not assumed... it's engineered. **Flores Alam Fortuna** builds resilient supply chains from Eastern Indonesia by **managing risk with precision** and designing partnerships that scale without compromising **quality** or **sustainability**.



**Flores Alam
Fortuna**

***President Director - Agung**
PT Flores Alam Fortuna*





Our Products

Processed Products

Tuna Loins

Premium cuts for the high-end B2B market.

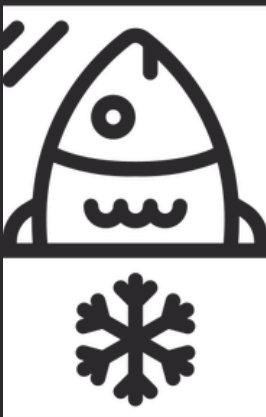


Skipjack Loins

Efficient yields for large-scale processing needs.



High-Quality Frozen Products



Indian Mackarel (Kembung Banjar)

In high demand across the local food industry

Wahoo

Lean meat with high export value

Threadfin Bream

A consistent export commodity with strong demand in ASEAN markets.

Mahi-Mahi

Popular in modern international markets

Skipjack Tuna

Primary supply for both industrial and domestic processing needs

Other Signature Demersal Fish from East Nusa Tenggara (NTT)

Local varieties: Grouper, Rabbitfish, Trevally and many more.



Target Market

Pasar Domestik: Indonesia - Jawa



B2B - Business to Business Factories, Restaurants, and Distributors

#1

Inter-company transactions with stable volume and frequency, based on supply contracts and SLAs (quality, quantity, delivery time). Focused on consistency of quality, traceability, and supply reliability.

Export

Vietnam, Philipines, Thailand, Australia

#2

Three ASEAN markets with a measured B2B approach, leveraging cold-chain infrastructure and direct partnerships. Focused on frozen products (loins/fillets, ready-to-process cuts) with strong quality standards and traceability.



Distribution Channels

#3

Cold-chain logistics (chilled & frozen) to maintain product quality, combined with direct partnerships with key buyers to ensure stable supply and predictable lead times.



**Flores Alam
Fortuna**

Our Strenghts

Active Monthly Output

01

Up to 60 tons of processed and traded seafood — equivalent to 2–3 refrigerated containers per month — ready for distribution to domestic and regional markets.



02

Cold Storage Capacity

Capacity of 100 tons on-site, maintaining reserve stock, freshness, and supply flexibility during unstable seasons.

Strategically Located Facilities

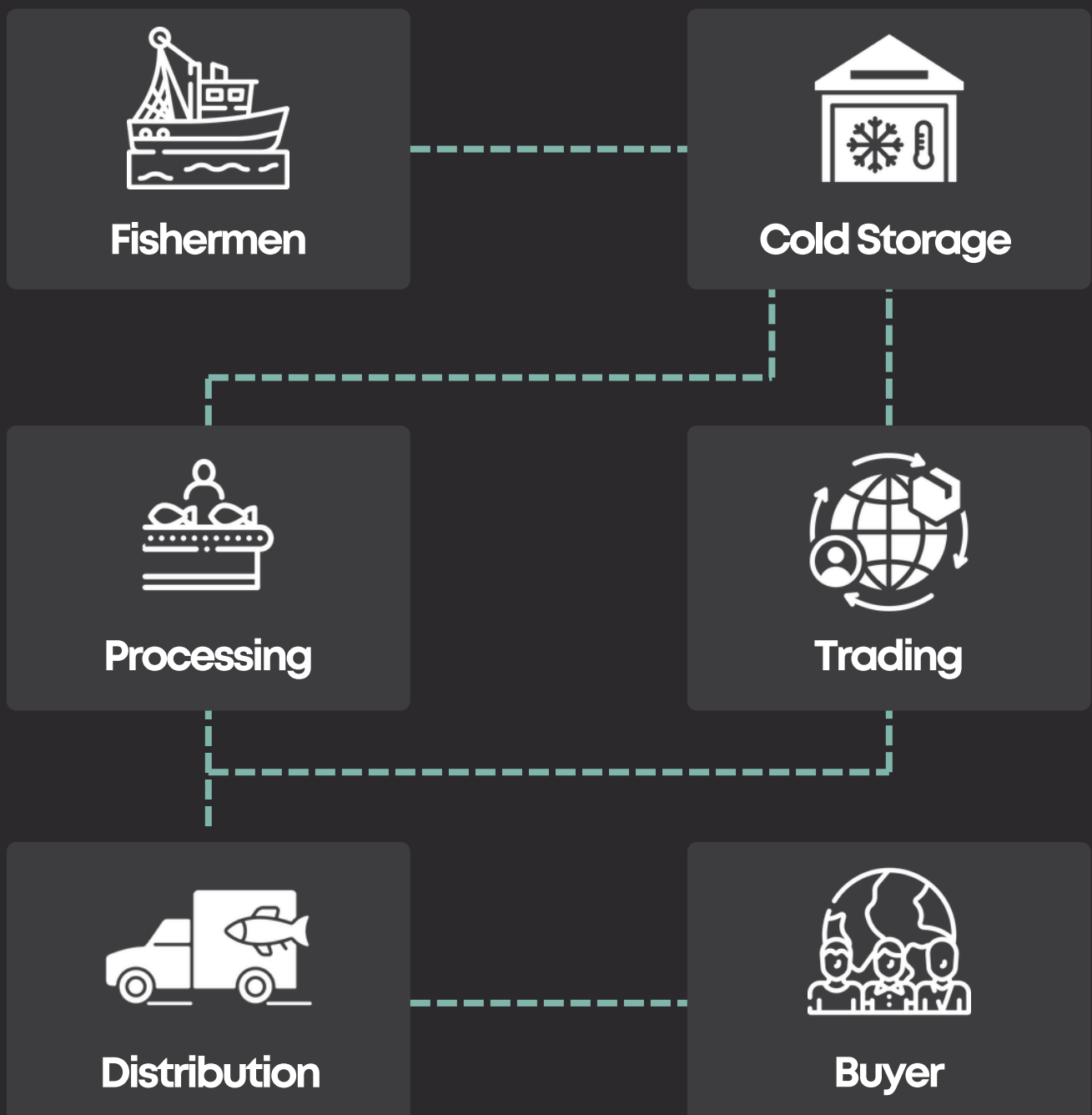
03

Based in Lembata, East Nusa Tenggara, bringing our facilities closer to key fishing grounds and enabling faster response to market demand.





Product Flow





From the pristine waters
of Eastern Indonesia,
reaching customers
across Indonesia



**Flores Alam
Fortuna**

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Trusted by Top Seafood Buyers Across Indonesia

From Lembata to Java , delivering supply right where demand is strongest.





“Where trust is ever present,
potential grows, then value follows”

**contact
us**

PT Flores Alam Indonesia

Head Office & Registered Address

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